

# FIERCE PERSONAL FINANCE

PERSONAL FINANCE WITH A BIG MINDSET!

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## **Wealth Seminars**

by Luke Blaise

Wealth seminars are great learning tools. Most wealth seminars are offered for free in your area, but are actually sales pitches to buy more expensive training courses. If you know this in advance and come prepared to learn, you can get a wealth of information from these courses.

When going to a wealth seminar be sure to bring a note pad and a pencil to take down notes. Some people will give you a free pen and paper, but don't rely on this. Also it is a good idea to sit in the front so people coming and going don't get in the way.

Another good reason for sitting in the front is they almost always give stuff away, and it is easier to get free stuff if you sit in the front.

If there is a break it is a good idea to get up and go for a walk to get out of the seminar hall to prevent walking salesmen from coming up and talking to you. Wealth seminars can be great places to network with other people who have similar ambitions as yours. As other people how they are earning extra money. Maybe you could even find an investment partner.

Another good reason to go to these free wealth seminars is that they usually give away at least a few gifts just for coming so you will not leave empty handed.

If you come prepared for a wealth seminar and realize that they are sales pitches you will be able to get some good nuggets of information from them.

Luke Blaise